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of Midlothian F.C. plc



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Saturday 16th November 1991

Hearts v Celtic

Kick-off 3.00 pm

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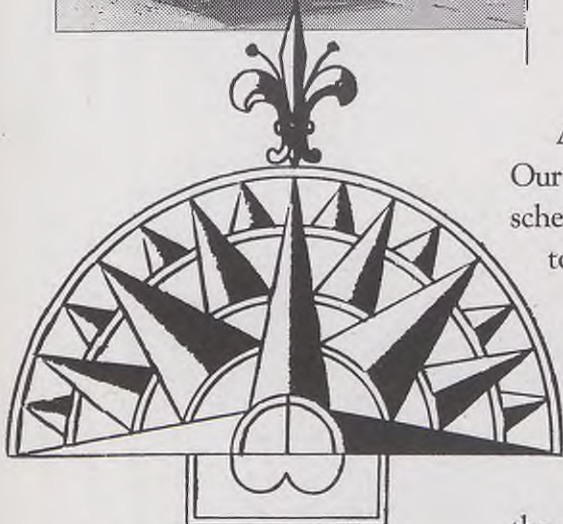
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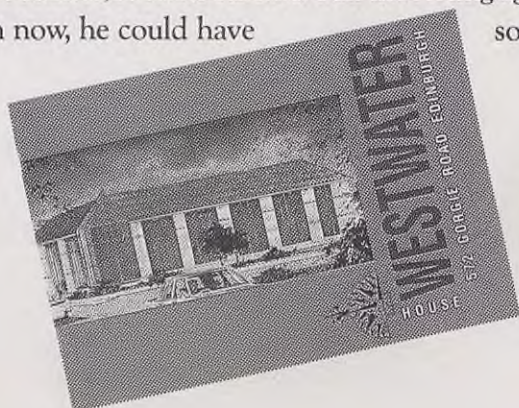
As promised a year ago our vision of Gorgie has become a reality. Our spectacular Westwater House development is nearing completion on schedule and we are pleased to announce that two floors are already pre-let to NWS Bank Plc., providing over one hundred new jobs.

NWS Bank Plc. are a wholly owned subsidiary of the Bank of Scotland and it is a measure of their confidence in Gorgie and Edinburgh as a major financial centre that they should base their divisional office and new commercial business centre in Westwater House.

The decision to move to Westwater House was not taken lightly; the combination of building flexibility, open plan accommodation, ample car parking with good communications and transport links, coupled with attractive lease terms persuaded NWS Bank Plc. that Westwater House was the right move.

The Dunedin Property Group has worked closely with both The District and Regional Councils during the development of this Class 4 building. This team effort is rewarded by job creation in the service sector which will impact and stimulate the local economy.

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Heart of Midlothian Football Club

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Honours:

League Champions: 1895, 1897, 1958, 1960 (Runners up 12 times)

Cup Winners: 1891, 1896, 1901, 1906, 1956 (Finalists 5 times)

League Cup Winners: 1954-55, 1958-59, 1959-60, 1962-63 (Finalists 1961-62);

First Division Champions: 1980 (Runners-up twice)

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Scottish League East & North

Runners-up: 1939-40

Southern League Cup Finalists: 1940-41

61 Full Internationalists for Scotland; 2 for N. Ireland; 1 for Wales

Dear Supporter,

On Wednesday evening I was delighted to see a Scotland team take the field at Hampden for their vital European Championship match with three representatives of this Club, Craig Levein, David McPherson and John Robertson in the line-up. This is a considerable honour for the Club and reflects great credit on the players themselves and I congratulate them on their selection.

In the wake of Lothian Regional Council's decision to reject our planning application for Millerhill, the Board of Directors have met to discuss the way forward for the Club. The politicians, while rejecting the application, gave indications that they would be prepared to support a reduced application referring only to the Stadium and leisure based facilities. Therefore we have re-applied for Outline Consent for a site of 60-100 acres for such usage at the Millerhill site.

In order to accommodate the wishes of Edinburgh District Council and Lothian Region, we will be renewing dialogue with the Royal Highland Show Authority to establish whether a suitable parcel of land could be made available at an appropriate cost on their Ingliston site to provide an alternative option to Millerhill. Previous discussions failed, as the amount of land being offered was inadequate for our purposes, however it is an option we are prepared to explore further and, should a positive response be forthcoming, we would give this serious consideration.

I would like to thank the Federation of Hearts Supporters Clubs, the Shareholders Association and the many individuals who have



supported us in our efforts. The rejection of the Millerhill proposal does not mean that we have gone back to square one. The Council have accepted the need for a stadium and that such a stadium will, by necessity, have to be in the Green Belt. The Board will be pressing ahead with the various options open to us as a matter of urgency, and hope that the political will exists to reach a favourable decision to allow us to meet our commitments to Taylor and the provision of better facilities for future generations of supporters of this Club.

Today we welcome Celtic to Tynecastle for what is always an attractive and difficult fixture. I look forward to an entertaining afternoon and ask you to get behind the players in their endeavours to keep Hearts at the top of the League.

Yours sincerely,

A. WALLACE MERCER
CLUB CHAIRMAN

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MANAGER

As I've repeatedly said on this page in recent weeks patience is a necessary quality to have in this league campaign. This was again demonstrated in last Saturday's home match against Saint Johnstone. We did leave things late, but retained our shape and discipline, and finally were rewarded with Graeme Hogg's last minute strike which gave us, what I felt was a deserved victory. As in the previous home games against Dunfermline and Saint Mirren we did create several chances in the game. That is an important point to make as, with the players we have, it is only a matter of time before these chances turn into goals. Were we not creating chances, that would be a major cause of concern, but it is not always easy to break down a side who defend well and show good concentration.

One difficulty we had last Saturday, was coping with the absence of Craig Levein, Tosh McKinlay and John Millar through suspension. Losing three regulars is always hard to cope with especially as this required some of the players to play in positions which were alien to them - not the easiest thing to do at this level of football. However full credit to those players who came in did well under difficult circumstances and played their part in winning us the points.

These three players are available again this afternoon and we are reaching the situation which I want of having real competition for



places in all parts of the side. The injury situation is clearing as well with only Neil Berry, Eamonn Bannon and Wayne Foster still unavailable and I am hopeful that the latter two will be back in action soon. Looking at the fixture list ahead the importance of having a full squad to choose from is clear to see.

This afternoon's match against Celtic will be a difficult one. We need the points to stay in pole position in the league and Celtic

will be anxious to close the gap. A few weeks ago we went to Celtic Park and went out to attack and I'm sure Celtic will do the same today. If either side is appearing to be sitting back it will be due to them being forced back by the play of the opposition. In our previous meeting I thought we played very good football for most of the game and deserved to take something from it. Today we will be aiming to make up for that disappointment and collect both points.

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THE MATTER WITH

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Annual income is expected to exceed £32 Million – £20 Million as a result of the reduction in Pool Betting Duty and the continuing contribution of over £12 Million annually from the Spotting-the-Ball competition organised by Littlewoods, Vernons & Zettors.



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